Clarity at Simon means learning how to see through ambiguity and the short-term, and getting to the heart of any problem.

As a member of the health care community, your number one priority is a patient’s well-being. The gratification you receive when you contribute to a patient’s quality of life in a meaningful way is beyond compare.

Nothing else even comes close.

But there’s no escaping the fact that there’s more to health care than patient care. You’re often called on to be a leader in the boardroom as well as at the bedside—because the financial decisions your organization makes have a direct impact on the level and quality of services provided to patients.

It’s about a new level of clarity.
CLEAR BUSINESS INSIGHT, PUT TO USE.

A degree from Simon equips you with a comprehensive set of tools that help you see beyond the short-term and give you the confidence to make informed, repeatable business decisions.

Discover new efficiencies
Utilize technology innovatively
Navigate through financial obstacles
Sharpen negotiating skills
Establish actionable incentive methods
Lead creatively
Manage change
Predict industry trends
Develop business plans
Gain health care finance fluency
Make data-driven decisions
Plan strategically
Market health care services
Understand operational processes
Recognize opportunities
Secure funding
Manage people
Mitigate risk
Control costs

“I GAINED A LOT OF REAL KNOW-HOW FROM THE FACULTY’S HANDS-ON APPROACH and around-the-clock accessibility. I knew then, if I wanted to advance my career, I needed to go to Simon. The expert faculty at Simon show you how to generate creative solutions to problems that drive results.”

DANIEL PARR ’10S (MS)
Undergrad: West Virginia University
Current Title: VP, Institutional Special Needs Plans at naviHealth
The Simon School Medical Management Program was designed to help health care professionals master the business of science while sustaining the level of care that patients demand and deserve. Our studied, practical approach to business education delivers the insight and skill you need to navigate expertly through the transforming world of health care, confidently make data-driven decisions in the face of ambiguity, and gain influence in your organization to help you make significant, lasting change.

The Part-Time Medical Management Program curriculum is presented in a format that delivers core business material with a laser-sharp focus on the health care industry. By pairing Simon Business School core courses with health sciences management courses, you can be confident that you’re learning exactly what you need to succeed in the fast-paced, high-demand health services environment.
“Simon has helped me to UNDERSTAND THE COMPLEXITY OF PROBLEMS more fully, and I feel more prepared than ever to EFFECT CHANGE to solve them.”

“The Medical Management program helped me be a person who WAS PROMOTING AND SHAPING HEALTH CARE in this time of transformation rather than a person who was SIMPLY REACTING TO WHAT WAS GOING ON.”
Sometimes, it’s better when great minds DON’T think alike.

Diversity is integral to how students collaborate and lead in a global workplace. Diversity invites dialogue. It blends multiple perspectives and it opens doorways to inventive ideas.

No two Medical Management students are alike. They come from all over, with different experiences in every corner of the medical industry. They all bring a unique perspective, knowledge base, and skill set—which they are more than willing to share—so after you graduate you’ll be ready to lead the kind of cross-functional, multicultural teams that define today’s successful organizations.
The Simon School Medical Management Program is a cross-functional educational experience that gives you a deep understanding of the bigger health care landscape so your studies aren’t narrowly focused in one function of an organization. Our faculty have decades of experience and are well-versed in a variety of topics that are critical to understanding—and thriving in—the current health care environment. We augment our expert faculty-led instruction with seminars led by experienced executives and nationally recognized consultants who are invested in your success.

But you don’t need to just KNOW. You need to be able to DO. To that end, Medical Management Program courses come to life with application-based scenarios based on current health care issues. In addition, the program culminates in a project-based practicum in a real health care organization—which lets you take your newfound classroom knowledge out for a spin in the real world.

“I chose the Medical Management program because I wanted to develop my managerial knowledge and be better able to ‘see the big picture’ in order to make things happen for my patients and co-workers.”

S. JASON CRELLIN, D.O. ’17S (MS)
Undergrad: Brigham Young University
Current Title: Pediatric Emergency Physician at Geisinger

EDUCATION AT WORK.
REAL WORLD, REAL APPLICATION, REALLY EFFECTIVE

Clarity through application.

AMONG U.S. BUSINESS SCHOOLS FOR ALUMNI SATISFACTION
Bloomberg Businessweek, 2016
Your Simon Medical Management Degree is also a degree from the University of Rochester, one of the world’s leading private research universities. UR is known for outstanding programs in the arts and sciences, engineering, medicine, and music, and has a long-standing focus on data science. Our motto, “Meliora,” meaning ever better, expresses the University’s commitment to invention and innovation, fueled by hard work and imagination.

“I attribute much of my professional success to my education at Simon. The opportunity to work in a team setting with different disciplines and collaborate toward one goal has played a huge part in my work in the Emergency Department. We have a lot of obstacles to overcome, but we’re doing that collaboratively and across disciplines, and that approach was fully explored at Simon.”

MELISSA DERLETH, RN  ‘11S (MS)
Undergrad: University of Rochester
Current Title: Chief Nursing Officer
Highland Hospital

NO. 3 FOR ROI AMONG PRIVATE U.S BUSINESS SCHOOLS THE ECONOMIST, 2021

TOP 10 AMONG U.S. UNIVERSITIES FOR TECHNOLOGY PATENT REVENUE
PIONEERING PROGRAMS IN OPTICS, IMAGING, AND PHOTONICS
A NATIONAL INSTITUTES OF HEALTH CENTER FOR AIDS RESEARCH
HOME TO THE INTERNATIONALLY RENOWNED EASTMAN SCHOOL OF MUSIC
YOU CAN DO THIS.

Admissions
Application packets are accepted as early as a year prior to the start of the cohort you are applying for. Admission is on a rolling basis; however, the deadline for complete applications is June 15th. Any complete application packets received after this date will be considered for admission only if space is available. In the event the class has been filled before the deadline, the applicant will be placed on a waiting list.

Personal Interview
The Professional Programs Office will contact you to schedule your interview once a complete application has been received. You will be notified of your admission status within 7-10 business days of your interview.

Tuition and Fees
The approximate cost of the Medical Management Program is $70,335. This covers tuition, course software and materials, meals, events, and other costs associated with the program.

Upon acceptance into the program, a $500 nonrefundable, nontransferable deposit is required to hold a place in the class. The deposit is applied toward the first tuition and fee payment which is due on the 10th of the month after classes start. Tuition is billed each academic semester.

Transfer Credits
The Medical Management program offers an integrated sequence of 12 courses requiring team-based participation. Therefore, no credit toward the Medical Management program is given on the basis of coursework completed in any other program.

Nondiscrimination Policy
The University of Rochester values diversity and is committed to equal opportunity for persons regardless of age, color, disability, domestic violence status, ethnicity, gender identity or expression, genetic information, marital status, military/veteran status, national origin, race, religion/creed, sex, sexual orientation or any other status protected by law. Further, the University complies with all applicable non-discrimination laws in the administration of its policies, admissions, employment, and access to and treatment in University programs and activities.

Correspondence
For questions regarding the admissions process please contact:
Professional Programs Office
Simon Business School
University of Rochester
Box 270107, 204 Schlegel Hall
Rochester, New York 14627-0107
Phone: (585) 275-3439
Fax: (585) 244-3602
E-mail: pmnaprogram@simon.rochester.edu

Visit campus.
We are available to meet Monday through Saturday. To schedule your visit, call us: 585-275-3439.

Connect with us.
• Get in touch with an admissions representative or speak with a current student
• Attend an event

Apply now.
Finalize your application and receive our full consideration for admission and merit-based scholarship support.

What You’ll Need.
• Online application form
• Current résumé
• Two required essays
• Official transcripts from each college attended, even if a degree was not earned. Unofficial transcripts may be scanned and uploaded.
• Letter of Recommendation

ON THE COVER:
“[The Medical Management program helps] you build leadership and management skills and develop a useful business vocabulary. More importantly, that learning happens in a supportive environment and offers tools you can apply in your day-to-day job.”

ERIN SHOPE ’14S (MS)
Undergrad: Colgate University
Current Title: Pediatric Dentist at University of Rochester Medical Center

simon.rochester.edu/apply

585-275-3439 pmba@simon.rochester.edu

GET TO KNOW US.

Simon’s relatively small size means we can take the time to get to know each applicant personally. We encourage you to connect with our Admissions staff early in your search.

Have questions about our Medical Management program or what makes the most effective application? We’re ready to help you every step of the way.

APPLY.