



SIMON
BUSINESS
SCHOOL

Fall-B Term 2019 Class Schedule

Term Dates

October 28, 2019 – December 19, 2019

August 16, 2019

Office of the Simon Business School Registrar
(585) 275-3533
University of Rochester - Rochester, NY 14627

FALL-B TERM 2019 IMPORTANT DATES

Classes Start	Monday, 10/28
Last Day to Add/Drop	Sunday, 11/3
No classes (see below for make-up days)*	Wednesday, 11/27 – Friday, 11/29
Make-up for 11/27	Friday, 11/22
Make-up for 11/28	Friday, 12/6
Last Day of Classes	Thursday, 12/12
Final Exams	Monday, 12/16 – Thursday, 12/19

Notes:

(1) **STEM** classes denoted by *
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CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
ACCOUNTING							
44805-ACC410/11B	MNGRL ACCT& PERFRM MEAS (MSA) ✱✱	2.5	MW	1:00pm-3:10pm		JAYARAMAN	
44818-ACC410/12B	MNGRL ACCT& PERFRM MEAS ✱	2.5	MW	8:40am-10:50am		JAYARAMAN	
93349-ACC411/11B	FIN STATEMENT ANALYSIS (MSF1)	2.5	MW	1:00pm-3:10pm		WASLEY	
93355-ACC411/12B	FIN STATEMENT ANALYSIS (MSF2)	2.5	MW	8:40am-10:50am		WASLEY	
89039-ACC411/80B	FINANCIAL STATEMENT ANALYSIS ✱✱	2.5	M	5:40pm-9:30pm		WASLEY	
89042-ACC417/80B	AUDITING ✱✱	2.5	W	5:40pm-9:30pm		TRIBUNELLA, T	
88013-ACC419/11B	POSITIVE ACCTNG RESEARCH ✱✱	2.5	TR	1:00pm-3:10pm		SCHONBERGER	
89050-ACC439/80B	ACCT ANALYTICS FOR FORENSICS	2.5	W	5:40pm-9:30pm		WEIR	
94701-ACC512/11B	ADV TOPICS IN ACC RESEARCH [PhD]	3	TR	1:00pm-3:10pm	G-120	JAYARAMAN	

APPLIED ECONOMICS

44863-AEC510/11	PHD WORKSHOP IN APPL ECON [PhD]	3	T	8:40am-11:10am	G-120	SCHWERT	
95927-AEC520/11B	ADV CAUSAL THEORY [PhD]	3	R & F	8:40am-11:10am 1:00pm-3:10pm	S-301B	ELLICKSON	
44889-AEC514/11B	GAME THEORY [PhD]	1	MW	11:10am-12:40pm		RANTAKARI	

COMPUTERS & INFORMATION SYSTEMS

90955-CIS401A/11B	INFO SYST FOR MANAGEMENT (Blue) ✱✱	1.3	M	8:40am-10:50am		SEIDMANN	
95260-CIS401L/40B	INFO SYST FOR MGMNT LAB (Blue)	0	M	3:20pm-4:20pm			
90961-CIS401A/12B	INFO SYST FOR MANAGEMENT (Gold) ✱✱	1.3	M	1:00pm-3:10pm		SEIDMANN	
95271-CIS401L/41B	INFO SYST FOR MGMNT LAB (Gold)	0	M	4:30pm-5:30pm			
88189-CIS432/11B	PREDICT ANALYTICS/PYTHON (MSBA)	2.5	MW	8:40am-10:50am		SHAPOSHNIK	
95500-CIS432L/40B	PREDICT ANALYTICS/PYTHON LAB	0	M	4:30pm-5:30pm			
88191-CIS432/12B	PREDICT ANALYTICS/PYTHON (MSBA)	2.5	TR	8:40am-10:50am		SHAPOSHNIK	
95496-CIS432L/41B	PREDICT ANALYTICS/PYTHON LAB	0	W	3:20pm-4:20pm			
88200-CIS432/80B	PREDICTIVE ANALYTICS/PYTHON ✱✱	2.5	T	5:40pm-9:30pm		SHAPOSHNIK	

FINANCE

93296-FIN411/80B	INVESTMENTS ✱✱	2.5	W	5:40pm-9:30pm		WARNER	
45343-FIN413/11B	CORPORATE FINANCE (MSF 1) ✱✱	2.5	MW	8:40am-10:50am		GOFMAN	
45378-FIN413/40B	CORPORATE FINANCE LAB (MSF 1)	0	M	3:20pm-4:20pm			
45351-FIN413/12B	CORPORATE FINANCE (MSF 2) ✱✱	2.5	MW	1:00pm-3:10pm		GOFMAN	
45380-FIN413/41B	CORPORATE FINANCE LAB (MSF 2)	0	M	4:30pm-5:30pm			
45365-FIN413/80B	CORPORATE FINANCE ✱✱	2.5	T	5:40pm-9:30pm		GOFMAN	
93460-FIN424/11B	OPTIONS & FUTURES MKTS (MSF1) ✱✱	2.5	TR	8:40am-10:50am		NOVY-MARX	
93458-FIN424/12B	OPTIONS & FUTURES MKTS (MSF2) ✱✱	2.5	TR	1:00pm-3:10pm		NOVY-MARX	
96527-FIN438/80B	MERGERS & ACQUISITIONS	2.5	T	5:40pm-9:30pm		TORCHIO	
94206-FIN461/11B	INTRODUCTORY FINANCE FOR MS	2.5	TR	1:00pm-3:10pm		WARNER	
45481-FIN505/11	THEORY OF FINANCE [PhD]	4	MW	1:00 pm-2:30pm	G-120	CHEN	

GENERAL BUSINESS ADMINISTRATION

45535-GBA412/11B	DATA ANALYTICS (Blue) ✱✱	2.5	MW	1:00pm-3:10pm		ELLICKSON	
95511-GBA412L/40B	DATA ANALYTICS WKSHP (Blue)	0	M	3:20pm-4:20pm			
45541-GBA412/12B	DATA ANALYTICS (Gold) ✱✱	2.5	MW	8:40am-10:50am		ELLICKSON	
95525-GBA412L/41B	DATA ANALYTICS WKSHP (Gold)	0	M	4:30pm-5:30pm			
93310-GBA412/80B	DATA ANALYTICS ✱✱	2.5	T	5:40pm-9:30pm		ELLICKSON	
88120-GBA424/11B	ANALYTICS DESIGN & APPLCTN (MSBA)	2.5	TR	8:40am-10:50am		LOVETT	
95292-GBA424/40B	ANALYTICS DESIGN & APPLCTN LAB	0	W	3:20pm-4:20pm			
88136-GBA424/12B	ANALYTICS DESIGN & APPLCTN (MSBA)	2.5	MW	1:00pm-3:10pm		LOVETT	
95285-GBA424/41B	ANALYTICS DESIGN & APPLCTN LAB	0	M	3:20pm-4:20pm			
88147-GBA424/13B	ANALYTICS DESIGN & APPLCTN (MSMA)	2.5	TR	1:00pm-3:10pm		LOVETT	
95305-GBA424/42B	ANALYTICS DESIGN & APPLCTN LAB	0	W	4:30pm-5:30pm			
88923-GBA442C/80B	ELEMENTS OF LEADERSHIP	2.5	R	5:40pm-9:30pm		SHAW	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
HEALTH SCIENCES MANAGEMENT							
93328-HSM425/80B	MNGRL ACCT FOR HEALTH CARE ORG	2.5	T	5:40pm-9:30pm		TRIBUNELLA	

MANAGEMENT COMMUNICATION

45670-MGC461/11B	COMMUNICATING ANALYTICS						
45688-MGC461/12B	COMMUNICATING ANALYTICS						
45697-MGC461/13B	COMMUNICATING ANALYTICS						
45700-MGC461/14B	COMMUNICATING ANALYTICS						
45711-MGC461/15B	COMMUNICATING ANALYTICS						
45725-MGC461/16B	COMMUNICATING ANALYTICS						
45670-MGC461/17B	COMMUNICATING ANALYTICS						
45688-MGC461/18B	COMMUNICATING ANALYTICS						
45697-MGC461/19B	COMMUNICATING ANALYTICS						
45700-MGC461/20B	COMMUNICATING ANALYTICS						
45711-MGC461/21B	COMMUNICATING ANALYTICS						
45725-MGC461/22B	COMMUNICATING ANALYTICS						
45670-MGC461/23B	COMMUNICATING ANALYTICS						
45688-MGC461/24B	COMMUNICATING ANALYTICS						
45697-MGC461/25B	COMMUNICATING ANALYTICS						
45700-MGC461/26B	COMMUNICATING ANALYTICS						
45711-MGC461/27B	COMMUNICATING ANALYTICS						
45725-MGC461/28B	COMMUNICATING ANALYTICS						
45670-MGC461/29B	COMMUNICATING ANALYTICS						
45688-MGC461/30B	COMMUNICATING ANALYTICS						

MARKETING

88909-MKT412/11B	MARKETING RESEARCH**	2.5	TR	1:00pm-3:10pm		NELSON	
97346-MKT412L/41B	MARKETING RESEARCH LAB	0	W	4:30pm-5:30pm			
93361-MKT414/11B	PRICING POLICIES (MSMA)	2.5	MW	1:00pm-3:10pm		SHAFFER	
95484-MKT414L/40B	PRICING POLICIES LAB	0	W	4:30pm-5:30pm			
46394-MKT414/12B	PRICING POLICIES (MSBA)	2.5	TR	1:00pm-3:10pm		SHAFFER	
95473-MKT414L/41B	PRICING POLICIES LAB	0	M	4:30pm-5:30pm			
94126-MKT414/13B	PRICING POLICIES **	2.5	TR	8:40am-10:50am		SHAFFER	
46424-MKT433/80B	ADVERTISING STRATEGY	2.5	R	5:40pm-9:30pm		PRINZI	
88884-MKT437/11B	DIGITAL MARKETING STRAT (MSMA)	2.5	TR	8:40am-10:50am		LENNARZ	
46431-MKT505/11	MARKETING WORKSHOP [PhD]	3	F	9:00am-11:10am		HAVIV	

OPERATIONS MANAGEMENT

88868-OMG412/80B	SERVICE MANAGEMENT **	2.5	M	5:40pm-9:30pm		LEDERER	
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COMPETITIVE & ORGANIZATIONAL STRATEGY

46514-STR401/80B	MANAGERIAL ECONOMICS **	2.5	W	5:40pm-9:30pm		RANTAKARI	
46546-STR421/11B	COMPETITIVE STRATEGY	2.5	TR	1:00pm-3:10pm		BRICKLEY	
93284-STR421/80B	COMPETITIVE STRATEGY	2.5	M	5:40pm-9:30pm		BRICKLEY	
94126-STR423/13B	PRICING POLICIES **	2.5	TR	8:40am-10:50am		SHAFFER	

INTERNATIONAL IMMERSION

93948-GBA442X/11B	DOING BUSINESS IN SOUTH AFRICA	2.5	Thursday, September 12 Thursday, October 3 Thursday, November 7 Friday, November 15 Saturday, November 16 Thursday, December 5	5:50pm-8:50pm 5:50pm-8:50pm 5:50pm-8:50pm 1:10-pm-4:20pm 8:00am-2:00pm 5:50pm-8:50pm	G-119 G-119 G-119 G-119 G-119 G-119
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FALL-B 2019 COURSE GRID

As of 07/18/19	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	Type	Time
8:40 AM - 10:50 AM	Morning Class Period	Morning Class Period	Morning Class Period	Morning Class Period	Morning Class Period	ALL	
	CIS401A/11B - Seidmann					MBA	8:40 AM - 10:50 AM
	GBA412/12B - Ellickson		GBA412/12B - Ellickson			MBA	8:40 AM - 10:50 AM
	FIN413/11B - Gofman	FIN424/11B - Novy-Marx	FIN413/11B - Gofman	FIN424/11B - Novy-Marx	FIN424/12B - Novy-Marx	MSF	8:40 AM - 10:50 AM
	ACC411/12B - Wasley	**8:40-9:40 PM MGC461/15B (MSF2) - Estad	ACC411/12B - Wasley	**8:40-9:40 PM MGC461/15B (MSF2) - Estad		MSF	8:40 AM - 10:50 AM
		**8:40-9:40 PM MGC461/16B (MSF2) - Patterson		**8:40-9:40 PM MGC461/16B (MSF2) - Patterson		MSF	8:40 AM - 10:50 AM
		**9:50 - 10:50 AM MGC461/17B (MSF2) - Estad		**9:50 - 10:50 AM MGC461/17B (MSF2) - Estad		MSF	8:40 AM - 10:50 AM
		**9:50 - 10:50 AM MGC461/18B (MSF2) - Patterson		**9:50 - 10:50 AM MGC461/18B (MSF2) - Patterson		MSF	8:40 AM - 10:50 AM
	CIS432/11B (MSBA1) - Shaposhnik	GBA424/11B (MSBA1) - Lovett	CIS432/11B (MSBA1) - Shaposhnik	GBA424/11B (MSBA1) - Lovett		MSBA	8:40 AM - 10:50 AM
	**8:40-9:40 AM MGC461/19B (MSBA2) - Marshall	CIS432/12B (MSBA2) - Shaposhnik	**8:40-9:40 AM MGC461/19B (MSBA2) - Marshall	CIS432/12B (MSBA2) - Shaposhnik		MSBA	8:40 AM - 10:50 AM
	**9:50-10:50 AM MGC461/20B (MSBA2) - Lee		**9:50-10:50 AM MGC461/20B (MSBA2) - Lee			MSBA	8:40 AM - 10:50 AM
	**9:50-10:50 AM MGC461/21B (MSBA2) - Marshall		**9:50-10:50 AM MGC461/21B (MSBA2) - Marshall			MSBA	8:40 AM - 10:50 AM
	**8:40-9:40 AM MGC461/27B (MSMA) - Daley	MKT437/11B - Lennarz	**8:40-9:40 AM MGC461/27B (MSMA) - Daley	MKT437/11B - Lennarz		MSMA	8:40 AM - 10:50 AM
	**9:50-10:50 AM MGC461/28B (MSMA) - Daley		**9:50-10:50 AM MGC461/28B (MSMA) - Daley			MSMA	8:40 AM - 10:50 AM
		**8:40-9:40 AM MGC461/22B (MSA) - Shuherk		**8:40-9:40 AM MGC461/22B (MSA) - Shuherk		MSA	8:40 AM - 10:50 AM
		**8:40-9:40 AM MGC461/31B (MSA) - Keating		**8:40-9:40 AM MGC461/31B (MSA) - Keating		MSA	8:40 AM - 10:50 AM
		**9:50-10:50 AM MGC461/23B (MSA) - Shuherk		**9:50-10:50 AM MGC461/23B (MSA) - Shuherk		MSA	8:40 AM - 10:50 AM
	ACC410/11B - Jayaraman	MKT414/13B - Shaffer	ACC410/11B - Jayaraman	MKT414/13B - Shaffer		ELECTIVE	8:40 AM - 10:50 AM
					MGC405/11B - Daley (Weekend)	ELECTIVE	TBD
	AEC510/11 - Schwert & Opp	AEC520/11B - Ellickson			PhD	8:40 AM - 10:50 AM	
				**9-11:10am - MKT505/11	PhD	9:00 AM - 11:10 AM	
10:50 AM - 1:00 PM	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement		ALL	10:50 AM - 1:00 PM
	**11:10-12:40 - AEC514/11B - Rantakari		**11:10-12:40 - AEC514/11B - Rantakari			PhD	11:10 AM - 12:40 PM
1:00 PM - 3:10 PM	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	ALL	
	CIS401A/11B - Seidmann					MBA	1:00 PM - 3:10 PM
	GBA412/11B - Ellickson		GBA412/11B - Ellickson			MBA	1:00 PM - 3:10 PM
	FIN413/12B - Gofman	FIN424/12B - Novy-Marx	FIN413/12B - Gofman	FIN424/12B - Novy-Marx		MSF	1:00 PM - 3:10 PM
	ACC411/11B - Wasley	**1:00-2:00 PM MGC461/11B (MSF1) - Estad	ACC411/11B - Wasley	**1:00-2:00 PM MGC461/11B (MSF1) - Estad		MSF	1:00 PM - 3:10 PM
		**1:00-2:00 PM MGC461/12B (MSF1) - Adjunct		**1:00-2:00 PM MGC461/12B (MSF1) - Adjunct		MSF	1:00 PM - 3:10 PM
		**2:10-3:10 PM MGC461/13B (MSF1) - Patterson		**2:10-3:10 PM MGC461/13B (MSF1) - Patterson		MSF	1:00 PM - 3:10 PM
		**2:10-3:10 PM MGC461/14B (MSF1) - Adjunct		**2:10-3:10 PM MGC461/14B (MSF1) - Adjunct		MSF	1:00 PM - 3:10 PM
	GBA424/12B (MSBA2) - Lovett	MKT414/11B (MSBA) - Shaffer	GBA424/12B (MSBA2) - Lovett	MKT414/11B (MSBA) - Shaffer		MSBA	1:00 PM - 3:10 PM
	**1:00-2:00 PM MGC461/24B (MSBA1) - Lee	FIN461/11B (MSBA) - Warner	**1:00-2:00 PM MGC461/24B (MSBA1) - Lee	FIN461/11B (MSBA) - Warner		MSBA	1:00 PM - 3:10 PM
	**1:00-2:00 PM MGC461/25B (MSBA1) - Marshall		**1:00-2:00 PM MGC461/25B (MSBA1) - Marshall			MSBA	1:00 PM - 3:10 PM
	**2:10-3:10 PM MGC461/26B (MSBA1) - Lee		**2:10-3:10 PM MGC461/26B (MSBA1) - Lee			MSBA	1:00 PM - 3:10 PM
	MKT414/11B - Shaffer	GBA424/13B - Lovett	MKT414/11B - Shaffer	GBA424/13B - Lovett		MSMA	1:00 PM - 3:10 PM
	ACC410/11B - Jayaraman	ACC419 - Schonberger	ACC410/11B - Jayaraman	ACC419 - Schonberger		MSA	1:00 PM - 3:10 PM
		MKT412/11B - Nelson		MKT412/11B - Nelson		ELECTIVE	1:00 PM - 3:10 PM
		STR421/11B - Brickley		STR421/11B - Brickley		ELECTIVE	1:00 PM - 3:10 PM
		ACC512/11B - Jayaraman		ACC512/11B - Jayaraman	** 1-3:10pm AEC520/11B - Ellickson	PhD	1:00 PM - 3:10 PM
	**1-2:30 - FIN505/11 - Chen		**1-2:30 - FIN505/11 - Chen		**1-4:40pm - AEC511 - Raith/11	PhD	1:00 PM - 2:30 PM
						PhD	1:00 PM - 4:40 PM
	3:20 PM - 5:30 PM	Labs/Workshops	Corporate Engagement	Labs/Workshops	Corporate Engagement		ALL
3:20 PM - 4:20 PM	M/W AM class labs		T/R AM class labs				
	CIS401ALAB				MBA	3:20 PM - 4:20 PM	
	GBA412LAB				MBA	3:20 PM - 4:20 PM	
	FIN413LAB				MSF	3:20 PM - 4:20 PM	
	GBA424LAB		CIS432LAB		MSBA	3:20 PM - 4:20 PM	
			GBA424LAB		MSBA	3:20 PM - 4:20 PM	
	MGC461/29B (MSMA) - Daley		MGC461/29B (MSMA) - Daley		MSMA	3:20 PM - 4:20 PM	
3:20 PM - 4:50 PM	GBA419/11B - Frye				ELECTIVE	3:20 PM - 4:50 PM	
4:30 PM - 5:30 PM	M/W PM class labs		T/R PM class labs				
	CIS401ALAB				MBA	4:30 PM - 5:30 PM	
	GBA412LAB		MKT412LAB		MBA	4:30 PM - 5:30 PM	
	FIN413LAB				MSF	4:30 PM - 5:30 PM	
			MKT414LAB		MSBA	4:30 PM - 5:30 PM	
	CIS432LAB				MSBA	4:30 PM - 5:30 PM	
	MKT414LAB		GBA424LAB		MSMA	4:30 PM - 5:30 PM	
5:40 PM - 9:30 PM	Evening Class Period	Evening Class Period	Evening Class Period	Evening Class Period	Evening Class Period	ALL	
			ACC417/80B - Tribunella, T			MSA	5:40 PM - 9:30 PM
	OMG412/80B - Lederer	HSM425/80B - Tribunella	STR401/80B - Rantakari	MKT433/80B - Prinzi		ELECTIVE	5:40 PM - 9:30 PM
	ACC411/80B - Wasley	FIN413/80B - Gofman	ACC439/80B - Weir	GBA442C/80B - Shaw		ELECTIVE	5:40 PM - 9:30 PM
	STR421/80B - Brickley	CIS432/80B - Shaposhnik	FIN411/80B - Warner	GBA442 /80 - Couch		ELECTIVE	5:40 PM - 9:30 PM
		GBA412/80B - Ellickson				ELECTIVE	5:40 PM - 9:30 PM
	FIN438 - Torchio				ELECTIVE	5:40 PM - 9:30 PM	

MBA Blue Cohort
MBA Gold Cohort
MSF
MSF1 Cohort
MSF2 Cohort
MSBA Cohort
MSBA2 Cohort
MSA
MS Marketing Analytics
PHD Courses
NOTES:

** AEC511 - follows semester schedule - first 9 weeks of semester
** AEC514 - follows semester schedule - 4 week course after AEC511
**FIN505 - follows semester schedule