



SIMON
BUSINESS
SCHOOL

Spring-B Term 2020 Class Schedule

Quarter Dates
March 16, 2020 – May 7, 2020

Office of the Simon School Registrar
(585) 275-3533
University of Rochester - Rochester, NY 14627

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Date & Time of Final Exam
<u>ACCOUNTING</u>							
43471-ACC411/31B	FIN. STATEMENT ANALYSIS (MSA)	2.5	TR	8:40am-10:50am		WASLEY	
83733-ACC424/31B	FINANCIAL REPORTING II (MS)	2.5	MW	1:00pm-3:10pm		HUELS	
83744-ACC424/90B	FINANCIAL REPORTING II (MBA)	2.5	T	5:40pm-9:30pm		HUELS	
83782-ACC440/31B	BAS INC TAX: BUS ENT & GFT/EST (MSA)	2.5	TR	1:00pm-3:10pm		TRIBUNELLA, H	
<u>APPLIED ECONOMICS</u>							
10083-AEC510/31B	PHD WORKSHOP IN APPL ECON [PhD]	3	TR	3:20pm-5:30pm		NOVY-MARX; WU	
<u>COMPUTERS & INFORMATION SYSTEMS</u>							
83826-CIS413/90B	MNGING DIGTL PRODS/PLATFORMS **	2.5	W	5:40pm-9:30pm		MANTENA	
83834-CIS417/90B	INTRO BUSINESS ANALYTICS**	2.5	T	5:40pm-9:30pm		DEWAN	
85968-CIS418/90B	ADV BUS MODELING & ANALYSIS **	2.5	W	5:40pm-9:30pm		MOHR, L	
43726-CIS442E/31B	DATA MGMNT FOR ANALYTICS (MS)	2.5	MW	1:00pm-3:10pm		MOHR, L	
43734-CIS442E/90B	DATA MGMNT FOR ANALYTICS **	2.5	M	5:40pm-9:30pm		MOHR, L	
83880-CIS442F/31B	BIG DATA (MS)	2.5	MW	8:40am-10:50pm		TILSON, D.	
85973-CIS442F/32B	BIG DATA (MS)	2.5	TR	1:00pm-3:10pm		TILSON, D.	
83949-CIS461/31	STRATEGY & BUS SYS CONSULT PRACT	3	MW	1:00pm-3:10pm		TILSON, D.	
83955-CIS461/90	STRATEGY & BUS SYS CONSULT PRACT	3	W	5:40pm-9:30pm		TILSON, D.	
83798-CIS465/31	BUSINESS ANALYTICS PROJECT (MSBA)	3	TR	8:40am-10:50am		DEWAN	
<u>ENTREPRENEURSHIP</u>							
83961-ENT423/90B	NEW VENTURE DEVLPMNT & MGMT	2.5	M	5:40pm-9:30pm		KESSLER	
85984-ENT444/90B	ENTREPRENEURIAL FINANCE **	2.5	T	5:40pm-9:30pm		WALCHLI	

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CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Date & Time of Final Exam
<u>FINANCE</u>							
10371-FIN413/31B	CORPORATE FINANCE *	2.5	MW	8:40am-10:50am		WALCHLI	
84038-FIN441A/90B	SPEC TOP IN FIN: REAL ESTATE.**	2.5	M	5:40pm-9:30pm		CONWAY	
85984-FIN444/90B	ENTREPRENEURIAL FINANCE **	2.5	T	5:40pm-9:30pm		WALCHLI	
84040-FIN446/90B	FINANCIAL TECHNOLOGY **	2.5	R	5:40pm-9:30pm		MOHR, D.	
84052-FIN448/31B	FIXED-INCOME SECURITIES (MSF)	2.5	TR	8:40am-10:50am		ZRYUMOV	
84069-FIN448/32B	FIXED-INCOME SECURITIES (MSF)	2.5	TR	1:00pm-3:10pm		ZRYUMOV	
84074-FIN448/90B	FIXED-INCOME SECURITIES **	2.5	R	5:40pm-9:30pm		ZRYUMOV	
84001-FIN465/31	APPLIED FINANCE PROJECT (MSF)	3	MW	1:00pm-3:10pm		BURNSIDE	
84016-FIN465/32	APPLIED FINANCE PROJECT (MSF)	3	MW	8:40am-10:50am		COUCH	
84027-FIN465/90	APPLIED FINANCE PROJECT (MSF)	3	TR	6:00pm-8:10pm		INSALACO	
11304-FIN514/31B	EMPIRICAL CORPORATE [PhD]	3	MW	1:00pm-3:10pm			

HEALTH SCIENCES MANAGEMENT

10917-HSM430/90B	HEALTH SCIENCES MGMT & STRATEGY	2.5	T	5:40pm-9:30pm			
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MANAGEMENT COMMUNICATION

10934-MGC402/31B	INFL IN INTERPERS INTERACT (Blue)	2.5	MW	3:20pm-5:30pm			
10943-MGC402/32B	INFL IN INTERPERS INTERACT (Gold)	2.5	MW	3:20pm-5:30pm			

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<u>MANAGEMENT SCIENCE METHODS</u>							
11035-MSM505/31B	THEORY PROB & STOC PROC II	3	TR	3:20pm-5:30pm		LEDERER	
11414-MSM511/31B	ADVANCED TOPICS IN CIS & OM	3	TR	8:40am-10:50am		ROET-GREEN; RUI	
<u>MARKETING</u>							
45002-MKT402/90B	MARKETING MANAGEMENT	2.5	R	5:40pm-9:30pm		NELSON	
84337-MKT431/90B	CONSUMER BEHAVIOR	2.5	T	5:40pm-9:30pm		ESTRADA	
84346-MKT433/90B	ADVERTISING STRATEGY	2.5	W	5:40pm-9:30pm		LEE	
45112-MKT439/85B	ADVANCED PRICING **	2.5	R	5:40pm-9:30pm		MIKLOS-THAL	
84358-MKT441/90	BRAND MANAGEMENT WKSHP **	3	W	5:40pm-9:30pm		NELSON	
86004-MKT450/90	PRODUCT MANAGEMENT WKSHP **	3	W	5:40pm-9:30pm		SCHLOFF	
84323-MKT442G/31B	APPLIED PRODUCT MANAGEMENT	2.5	F	TBA		SCHLOFF	
84314-MKT451/31B	CONSUMER & BRAND RESEARCH (MS)	2.5	MW	8:40am-10:50am		NELSON	
84309-MKT465/31	MKTG ANALYTICS PROJECTS (MSMA)	3	MW	1:00pm-3:10pm		NELSON	
45130-MKT512/31B	ADV TOPS IN QUANT MKT RES [PhD]	3	TR	8:40am-10:50am			
<u>OPERATIONS MANAGEMENT</u>							
45181-OMG402/90B	OPERATIONS MANAGEMENT *	2.5	M	5:40pm-9:30pm		LEDERER	
84419-OMG415/90B	PROCESS IMPROVEMENT	2.5	R	5:40pm-9:30pm			
<u>COMPETITIVE & ORGANIZATIONAL STRATEGY</u>							
84435-STR422/31B	GAME THEORY FOR MANAGERS **	2.5	TR	1:00pm-3:10pm		MIKLOS-THAL	
85996-STR422/90B	GAME THEORY FOR MANAGERS **	2.5	T	5:40pm-9:30pm		MIKLOS-THAL	
45112-STR439/90B	ADVANCED PRICING **	2.5	R	5:40pm-9:30pm		MIKLOS-THAL	
84441-STR440/90B	CORPORATE GOVERNANCE	2.5	M	5:40pm-9:30pm		BRICKLEY	

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SPRING 2019 COURSE GRID

As of 07/18/19	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	Type	Time
8:40 AM - 10:50 AM	Morning Class Period	Morning Class Period	Morning Class Period	Morning Class Period	Morning Class Period	ALL	
	FIN465/32 - Couch		FIN465/32 - Couch			MSF	8:40 AM - 10:50 AM
		FIN448/31B - Zryumov		FIN448/31B - Zryumov		MSF	8:40 AM - 10:50 AM
	CIS442F/31B - Tilson, D	CIS465/31(All MSBA) - Dewan	CIS442F/31B - Tilson, D	CIS465/31(All MSBA) - Dewan		MSBA	8:40 AM - 10:50 AM
		ACC411/31B - Wasley		ACC411/31B - Wasley		MSA	8:40 AM - 10:50 AM
	MKT451/31B - Nelson		MKT451/31B - Nelson			ELECTIVE	8:40 AM - 10:50 AM
	FIN413/31B - Waelchli		FIN413/31B - Waelchli			ELECTIVE	8:40 AM - 10:50 AM
					**MKT442G - Schloff	ELECTIVE	TBD
		MKT512/31B		MKT512/31B		PhD	8:40 AM - 10:50 AM
		MSM511/31B - Roet-Green & Rui		MSM511/31B - Roet-Green & Rui		PhD	8:40 AM - 10:50 AM
10:50 AM - 1:00 PM	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement	Clubs, Career Management, Alumni/Community Engagement		ALL	10:50 AM - 1:00 PM
1:00 PM - 3:10 PM	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	Afternoon Class Period	ALL	
	FIN465/31 - Burnside		FIN465/31 - Burnside			MSF	1:00 PM - 3:10 PM
		FIN448/32B - Zryumov		FIN448/32B - Zryumov		MSF	1:00 PM - 3:10 PM
	CIS442E /31B- Mohr, L		CIS442E /31B- Mohr, L			MSBA	1:00 PM - 3:10 PM
		CIS442F/32B- Tilson, D		CIS442F/32B- Tilson, D		MSBA	1:00 PM - 3:10 PM
	MKT465/31 - Nelson		MKT465/31 - Nelson			MSMA	1:00 PM - 3:10 PM
	ACC424/31B - Huels	ACC440/31B - Tribunella, H	ACC424/31B - Huels	ACC440/31B - Tribunella, H		MSA	1:00 PM - 3:10 PM
	CIS461/31B - Tilson, D	STR422/31B - Miklos-Thal	CIS461/31B - Tilson, D	STR422/31B - Miklos-Thal		ELECTIVE	1:00 PM - 3:10 PM
	FINS14/31B - TBD		FINS14/31B - TBD			PhD	1:00 PM - 3:10 PM
3:20 PM - 5:30 PM	Labs/Workshops	Corporate Engagement	Labs/Workshops	Corporate Engagement			
	MGC402/32B - (Gold)		MGC402/32B - (Gold)			MBA	3:20 PM - 5:30 PM
	MGC402/31B - Blue		MGC402/31B - Blue			MBA	3:20 PM - 5:30 PM
		AEC510/31B - Novy-Marx & Wu		AEC510/31B - Novy-Marx & Wu		PhD	3:20 PM - 5:30 PM
		MSM505/31B - Lederer		MSM505/31B - Lederer		PhD	3:20 PM - 5:30 PM
3:20 PM - 4:20 PM	M/W AM class labs		T/R AM class labs				
	FIN465LAB/32					MSF	3:20 PM - 4:20 PM
4:30 PM - 5:30 PM	M/W PM class labs		T/R PM class labs				
	FIN465LAB/31					MSF	4:30 PM - 5:30 PM
5:40 PM - 9:30 PM	Evening Class Period	Evening Class Period	Evening Class Period	Evening Class Period	Evening Class Period	ALL	
	OMG402/90B - Lederer	STR422/90B - Miklos-Thal	CIS413/90B - Mantena	MKT402/90B - Nelson		ELECTIVE	5:40 PM - 9:30 PM
	CIS442E/90B - Mohr, L	CIS417/90B - Dewan	MKT433/90B - Lee	OMG415/90B - TBD		ELECTIVE	5:40 PM - 9:30 PM
	FIN441A/90B - Conway	MKT431/90B - Estrada	FIN450/90B - Burnside	MKT439/90B - Miklos-Thal		ELECTIVE	5:40 PM - 9:30 PM
	ENT423/90B - Kessler	ACC424/90B - Huels	CIS461/90B - Tilson, D	FIN448/90B - Zryumov		ELECTIVE	5:40 PM - 9:30 PM
	STR440/90B - Brickley	FIN444/90B - Waelchli	MKT441/90B - Nelson	FIN446/90B - Mohr, D		ELECTIVE	5:40 PM - 9:30 PM
		HSM430/90B	MKT441/91B - Schloff			ELECTIVE	5:40 PM - 9:30 PM
		ENT425/90 - Moore & Riedlinger	CIS481/90B - Mohr, L			ELECTIVE	5:40 PM - 9:30 PM
6:00 PM - 8:10 PM		FIN465/90 - Insalaco		FIN465/90 - Insalaco		MSF	6:00 PM - 8:10 PM

MBA Blue Cohort
MBA Gold Cohort
MSF
MSF2 Cohort
MSF3
MSBA1 Cohort
MSBA2 Cohort
MSA
MS Marketing Analytics
PhD Courses