







"I chose Simon because I wanted rigorous coursework focused on finance, strategy, and analytics that would challenge me and make me

SOUGHT AFTER INTHE MARKETPLACE.

Additionally, the amazing tight-knit community that both my spouse and I felt when visiting campus was unbelievable."



SEVIN YELTEKIN Dean, Simon Business School

Research interests:

Macroeconomics; sustainable fiscal and monetary policy design; public debt management; computational economics

PhD: Stanford University

MBA IN THE US Financial Times, 2022

OVERALL AMONG **US BUSINESS SCHOOLS**

BEST MBA PROGRAM IN THE US Fortune, 2022

It Simon, you study with professors who originated

the research. We want you to understand these

ideas and use them in the real world."

No.

MOST DIVERSE MBA PROGRAM **AMONG TOP-50 BUSINESS** SCHOOLS

U.S. News & World Report, 2022

Journal of Accounting and Economics Journal of Financial Economics

THREE PREEMINENT JOURNALS

STARTED OR EDITED AT SIMON:

Journal of Monetary Economics

THREE PREEMINENT STARTED OR EDITED Journal of Accounting Journal of Monetary Edition o

"Working together collaboratively, we will continue to build on our strengths.

Through our innovative research and teaching, interdisciplinary approach, and our commitment to an equitable and inclusive environment, we will make a greater impact on the world around us."

We have a strong quantitative focus

because good business requires making quantitative decisions: what product to launch, what pricing to use, where to invest your firm's money. It's also what defines the businesses at the forefront of the economy."

PAUL ELLICKSON Michael and Diane Jones Professor of Marketing and Economics

Research interests:

The intersection between quantitative marketing and industrial organization

PhD: Massachusetts Institute of Technology

JOANNA WU Susanna and Evans Y. Lam **Professor of Business** Administration

Research interests: Financial disclosure and regulation

PhD: Tulane University

Editor: Journal of Accounting and Economics

INNOVATIVE CURRICULUM. STEM-DESIGNATED OPTION.

We are the first MBA program in the US to offer a STEM-designated option to students in any specialization, which signals analytical and quantitative rigor to employers.



SPECIALIZATIONS

Our specializations take a deep dive in one area of focus. Your coursework will be linked to co-curricular and career-search activities that align with your short-term career goals. Or, you can follow our General Management track to choose from a broad selection of courses.

FINANCE

Asset Management
Banking
Corporate Finance

Venture Capital & Private Equity

MARKETING

Brand Management
Product Management

CONSULTING

Operations
Pricing
Strategy
Technology



MINORS

Complement the coursework in your specialization with a minor, which will round out your skills and functional training.

CROSS-FUNCTIONAL

Analytics

Entrepreneurship

Global Business

Health Sciences Management

Leadership

FUNCTIONAL

Accounting

Consulting-Operations and Technology

Consulting-Strategy and Pricing

Finance

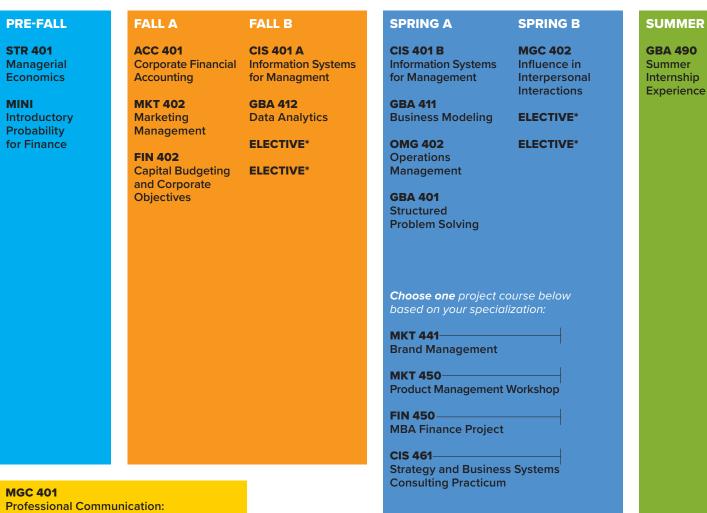
Marketing

A PROGRAM FOCUSED ON ONE GOAL: ADVANCING YOUR CAREER

Many students pursue an MBA to advance their careers. At Simon, every aspect of our program is designed around that goal. We call it our Integrated Student Experience. It means that everything you do here—including your coursework, co-curricular activities, and career search—is intentionally connected and focused on positioning you for career success.

FULL-TIME MBA PROGRAM: YEAR 1

HALF OF OUR CORE
COURSES ARE STEM ELIGIBLE



*Note: During your Simon MBA, you'll need to take three required electives: **STR 421** and two managerial breadth electives, which are designed to bolster professional skills employers desire. There is no set term when these need to be completed, so you have the flexibility to satisfy these requirements when they best fit your schedule.

PUT YOUR SKILLS TO WORK AFTER YEAR ONE

After the first year of your MBA, you will complete a required summer internship to gain on-the-job experience. With support from the Benet Career Management Center, you will interview and secure an internship—something 100% of students seeking internships or project work in the MBA Class of 2022 achieved. Entrepreneurs and company-sponsored students may choose not to complete an internship and instead write an in-depth research paper to complete the course requirement for GBA 490.

BENET CENTER ONBOARDING

Persuasion in Business Relationships

The Benet Career Management Center's structured pre-arrival preparation program guides you through learning modules for business career discovery.

YOUR CAREER ACTION TEAM (CAT)

Your CAT—a small group of Benet Career Peers, Benet Center staff, Ainslie Office of Student Engagement staff, alumni, and several like-minded students with similar goals—will support your career search and enhance outcomes

CO-CURRICULAR INVOLVEMENT

Round out your MBA experience with:

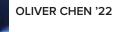
- Case competitions
- Pro bono consulting projects
- Student clubs
- Career treks
- International immersions





"MY TIME AT SIMON WAS TRANSFORMATIONA THAN A NETWORK and my classmates played a big part in shaping my experience! By the conclusion of my program, I had a great understanding of the Simon family and left my MBA journey with lifelong friends." #SIMONSTR **SOMAYINA BOARDMAN '20 Johnson & Johnson Vision** MBA FACULTY/FULL-TIME MBA STUDENT RATIO HOURS OF 1:5 Associate Brand Manager **TEAMBUILDING** Jacksonville, Florida during the first year of the MBA program Our students consistently rate the Simon experience as collegial and supportive. And our smaller class sizes mean you'll get to know—truly know—your classmates.





State Street Corporation Assistant Vice President, Capital Management

Boston, Massachusetts

"I was the COO for the Simon School Venture Fund (SSVF), Simon's student-led, early-stage, industry agnostic

SEED FUND WITH OVER \$2M UNDER MANAGEMENT.

SSVF is made possible by the generous support of Simon's alumni network, which speaks volumes about their commitment to 'paying it forward'."

AT THE PLAYHOUSE ROCHESTER, NEW YORK

Our hometown of Rochester is remarkably affordable on a graduate student budget. There's a booming farm-to-table and craft cocktail/beer scene, world-class music, and all the natural beauty that Western New York and the Finger Lakes region have to offer.

DOLLARS RAISED FOR AND INVESTED IN COMMUNITY INITIATIVES DURING THE 2021-2022 SIMON IMPACT INITIATIVE, which was started by Simon Net Impact—a gold status chapter for four consecutive years—and the Graduate Business Council. The initiative also resulted in 275 impact events, 4,243 hours volunteered, and 7,670 people engaged thanks to the work of the Simon clubs and organizations that participated. LESSONS **NUMBER OF PRO BONO CLIENT PROJECTS COMPLETED BY SIMON VISION CONSULTING** IN THE 2021-2022 ACADEMIC YEAR From projects with local businesses, nonprofits, and agencies to global treks, Simon gives you opportunities to work alongside key business innovators and go behind the scenes at the world's best companies. LOCAL CHILDREN SUPPORTED IN 2021 BY SIMON **VOLUNTEERS' ANNUAL SECRET SANTA PROGRAM COUNTRIES** where MBAs travel for career treks and academic Immersions: PERCENTAGE OF SIMON MBAS WHO India, Israel, Singapore, South Africa, and Switzerland **COMPLETED COMMUNITY SERVICE PROJECTS** KEY BENEFITS OF INTERNATIONAL STUDY **6TH GRADERS IN THE ROCHESTER GLOBAL AWARENESS** CITY SCHOOL DISTRICT You will see firsthand how cultures, corporations, and people align to do business and expand your understanding of new business and cultural who worked last year with Simon students through P.I.E.C.E.S., practices by hearing from alumni about their experiences in-country. an educational equity program created by Simon MBAs that provides students with contexts for meaningful learning and focuses on three **EXPANDING YOUR NETWORK** main lessons: Growth Mindset, Finance, and Entrepreneurship. You will meet people worldwide and engage with alumni and professionals who can help you throughout your career search. **STUDENT-RUN SIMON SCHOOL VENTURE FUND**





No.10

BEST BUSINESS CLIMATE
AMONG MID-SIZED METROS

based on growth potential, talent pipeline, quality of life, and affordability

Business Facilities, 2021

No. **5**

BEST CITY IN THE US FOR REMOTE WORKERS

Ownerly, 2022

130
WINERIES IN THE FINGER LAKES REGION

Finger Lakes Wine Alliance

BETTER

Your Simon MBA is also a degree from the University of Rochester, one of the world's leading private research universities. UR is known for outstanding programs in the arts and sciences, engineering, medicine, and music, and has a long-standing focus on data science. Our motto, *Meliora*—"ever better"—expresses the University's commitment to invention and innovation, fueled by hard work and imagination.



ONE OF ONLY 146
UNIVERSITIES IN THE
US CLASSIFIED AS
R1 FOR VERY HIGH
RESEARCH ACTIVITY

No.2

MOST AFFORDABLE MAJOR HOUSING MARKET IN THE US

Demographia International Housing Affordability Survey, 2022

TOP 20

BEST PLACES TO LIVE IN THE US FOR QUALITY OF LIFE

IIS News & World Penart 2022



HOME TO THE
INTERNATIONALLY
RENOWNED EASTMAN
SCHOOL OF MUSIC



THE INSTITUTE OF OPTICS
HAS GRANTED OVER HALF
OF ALL US DEGREES IN
OPTICS

No.3_{FOR}

Based on percentage increase on pre-MBA salary.

General Management **GRADUATE HIRES BY FUNCTION** Marketing/Sales **7**% 2% 33% 28% 23% **7**% **CLASS OF 2021**

75.3% SCHOOL-FACILITATED EMPLOYMENT

School-facilitated internships	30.9%	ASS OF 2021
Activities supported by the Benet Center (job fairs, The Consortium, events, etc.)	23.7%	CLL
Job postings (SimonWorks, résumé books, résumé referrals)	11.3%	
School network/resources	7.2%	
Other	2.1%	

Your Career Action Team will be an essential resource throughout your Simon experience. These small groups—made up of students with similar career interests, advisors, and alumni meet regularly to share experiences and insights. The goal: positioning you to stand out and succeed in your desired field.

HIGHEST EMPLOYMENT PERCENTAGE **3 MONTHS POST-GRADUATION**

Among ranked US business schools with 50 or more job-seeking graduates

EMPLOYMENT OUTCOMES



\$154,529

Average base salary plus

100%

Of seeking students accepted internships or project work

Simon connects you with today's top companies.

SAMPLE OF MBA INTERNSHIP AND FULL-TIME HIRING COMPANIES (2020 - 2022)

F5 Networks, Inc. Fast Growing Trees Federal Reserve Nike, Inc. FedEx **NPD** Group Fiat Chrysler Automobiles Activision Blizzard Otis Elevators (FCA US LLC) Pavchex PayPal, Inc. AlixPartners, LLC Garlock Sealing Technology Peloton Interactive, Inc.

GenPact Consulting

Applied Materials, Inc. Grupo México

Autodesk Inc. Harris Williams Henkel Corporation

Highland Planning **BNP** Paribas

Century Link

InCap Group Inspiring Capital

Citigroup, Inc

Constellation Brands

Credit Suisse

Danaher Corporation

Discover Bank

Dow Chemical

Drake Street Partners Eli Lilly and Company

Meltek, Inc. Merck & Co., Inc.

Metropolitan Life Insurance

JPMorgan Chase & Co.

KPMG LLP

M&T Bank

Kimberly-Clark Corporation

Liberty Mutual Insurance

Macquarie Group Limited

McKinsey & Company

PepsiCo Inc. Pfizer Inc. Pine Brook Partners

Pride Products Distributors

Procter & Gamble RapidSOS

RBC Capital Markets Reckitt Benckiser Group plc

Simon-Kucher & Partners

State Street Corporation

Target Corporation

The Travelers Companies, Inc. Thermo Fisher Scientific

US Bank

Varian Medical Systems

Wayfair LLC

Western Digital Corporation



Simon works with national organizations to provide aspiring MBA students with financial aid, mentoring, and career support.



THE CONSORTIUM FOR

GRADUATE STUDY IN MANAGEMENT

For more than 50 years—in support of its longstanding commitment to equity, diversity, and inclusion-Simon has been a member of The Consortium, a partnership of leading business schools and Fortune 500 companies committed to increasing African American, Hispanic American, and Native American students in fulltime MBA programs and corporate management. Benefits include a common application, scholarships, and an orientation program that offers networking with potential employers.

TOIGO.

THE ROBERT TOIGO **FOUNDATION**

This organization provides diverse MBA candidates committed to careers in finance with a merit award, a network of contacts, career management support, mentorship. and leadership training.



REACHING OUT MBA

Simon partners with ROMBA to offer two LGBT+ MBA fellowships of at least \$10,000 per academic year in addition to exclusive mentorship and leadership training.



FORTÉ

Forté is a partnership of MBA programs and corporate sponsors who seek to increase the number of women in business leadership. Benefits include application support, professional development, and consideration for selective fellowships. All MBA candidates, regardless of sex, are considered for the Forté Fellowship.

TEACHFOR AMERICA

TEACH FOR AMERICA

Simon offers an application fee waiver and at least \$10,000 per year in merit-based scholarship support to candidates transitioning directly from their teaching commitment.



MANAGEMENT LEADERSHIP FOR TOMORROW (MLT)

MLT is a partnership offering pre-MBA application preparation support and career development programming for African American, Native American, and Latinx students.



PROSPANICA

Simon offers scholarship support to an outstanding candidate each year in an effort to increase the number of Hispanic students receiving an MBA.



MILITARY AT SIMON YELLOW RIBBON PROGRAM

This program provides unlimited matching funds to cover MBA tuition costs for Yellow Ribbon eligible students beyond the benefits of the Post-9/11 GI Bill.



ADMIT.ME ACCESS

Admit.me Access is the only free comprehensive admission resource for underrepresented minorities and women interested in applying to MBA or business-related MS/PhD programs. Admit.me Access provides both resources and community opportunities and ensures that its members never apply alone.



GET TO KNOW US.

Simon's small class size means we can take the time to get to know each applicant personally. We encourage you to connect with our Admissions staff early in your search so you can get a sense of what it's like to be part of the Simon community.

Questions about our MBA program or what makes the most effective application? We're ready to help you every step of the way.

Connect with us.

- Speak with an Admissions representative or current student
- · Check your eligibility
- Participate in a webinar
- · Attend an event
- Visit campus

simon.rochester.edu/mba-connect +1 (585) 275-3533 admissions@simon.rochester.edu

Apply now.

Finalize your application and receive our full consideration for admission and merit-based scholarship support.

Apply by January 5 for maximum scholarship consideration.

Simon welcomes applications on a rolling basis—we're reviewing new submissions daily. Apply early in any round for a chance to receive your admission decision ahead of schedule.

- WHAT YOU'LL NEED

 Online application form
- Two professional references
- \$90 non-refundable application fee*
- Current résumé
- Essays
- College transcripts
- GMAT or GRE*
- TOEFL, IELTS, or Duolingo English Test*

*Waiver available.

ROUND	DEADLINE	DECISION
1 August 15-October 15	October 15	December 15
2 October 16–January 5	January 5	March 31
3 January 6–February 15	February 15	April 20
4 February 16–March 31	March 31	May 15
5 April 1–May 1	May 1	June 15

ON THE COVER:



TIERA WRIGHT '22 Specializations: Marketing—Brand Management; Consulting—Pricing; Consulting—Strategy Minor: Entrepreneurship

Medtronic Senior LDRP CEO Communications & Operations Atlanta, Georgia

"When first visiting Simon, I fell in love with the supportive community. Support was a critical component for me when considering business school, and after two years here, I can honestly say Simon did not disappoint."



KEVIN QUIROS '22Consulting–Strategy
(STEM-Designated MBA)

US Army Major

Student, United States Army Command and General Staff College Fort Leavenworth, Kansas

"One thing that immediately stood out to me about Simon when I was assessing fit was the diverse class profile. With a broad range of talent from here in the United States and across the world, you are bound to learn from different perspectives."





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