

2024 CAREER OUTCOMES



Greetings,

Welcome to the Jay S. and Jeanne Benet Career Management Center at the University of Rochester's top-ranked Simon Business School. We are excited to share highlights from the MBA Class of 2024 employment report, which reflects the exceptional outcomes our graduates achieved in a challenging job market.

Career Trends:

- **Top post-MBA functions:** Marketing/Sales (27.1%), Finance/Accounting (23.5%), Consulting (18.8%).
- · Employers include **Amazon**, **Citigroup**, **McKinsey & Company**, **Microsoft**, **UBS**, **Verizon**, and more.

Industry & Regional Insights:

- **Top industries:** Technology (25.9%, \$168,500*), Financial Services (17.6%, \$175,000*), Consulting (14%, \$192,000*).
- **Regional hires:** Northeast (44.7%, \$192,000*), West (17.6%, \$168,500*), Midwest (12.9%, \$160,000*). *High base salary

At Simon, we pride ourselves on preparing students to excel in an ever-evolving business landscape. This year, we extended career services beyond the standard three months post-graduation, ensuring graduates received continued support as they pursued their career goals. Additionally, our dedicated alumni network played a vital role, providing mentorship and networking opportunities that helped graduates secure impactful roles.

For employers, these results underscore the value Simon MBAs bring to your organizations: **analytical acumen, leadership skills, and the ability to adapt to complex challenges**. For prospective students, these outcomes highlight the **return on investment of a Simon MBA** and the **strength of our career support and alumni network**.

We invite you to connect with us to learn more about Simon MBAs and the opportunities they bring to the business world. Thank you for your partnership and interest in our students' success.

Cordially,

LaTanya Johns (she/her/hers)

Assistant Dean, Jay S. and Jeanne Benet Career Management Center

87%

JOB-SEEKING GRADUATES WHO ACCEPTED EMPLOYMENT

3 months post-graduation

91%

JOB-SEEKING GRADUATES WHO ACCEPTED EMPLOYMENT

6 months post-graduation

\$155,563

AVERAGE TOTAL COMPENSATION

SAMPLE HIRING COMPANIES

Actel Advisory Group

Amazon

Citigroup

Garlock

McKinsey & Company

Microsoft

M&T Bank

Vanguard

UBS

Verizon

Western Digital

JOB TITLES

AT TOP HIRING ORGANIZATIONS

Amazon

Pathways Operations Manager Sr. Program Manager

ServiceNow

Finance Leadership Rotation Program Senior Product Manager Sr. Inbound Product Manager

Citigroup

Equity Research Analyst HR Management Associate

Eli Lilly and Company

Associate Director
Associate Director, Pricing, Reimbursement
& Access

Bank of America

Investment Banking Associate
Strategy and Management Associate

Pfizer

Marketing Rotational Manager

Visa

Finance Manager – Finance Leadership Development Program Product Manager

MBA CLASS OF 2024 CLASS PROFILE

35%

OF US STUDENTS

are African American, Black, Hispanic American, Native American, or multiracial 43%

WOMEN

31

COUNTRIES OF ORIGIN

46%

INTERNATIONAL STUDENTS

2.2-9.5

MIDDLE 80%
EXPERIENCE RANGE
(In Years)

24-32

MIDDLE 80%

AGE RANGE
(In Years)

UNDERGRADUATE MAJORS



35%
BUSINESS & COMMERCE



4% ECONOMICS



20% ENGINEERING



17% HUMANITIES & SOCIAL SCIENCES



24% MATH & SCIENCE



I'VE GAINED CLARITY ON MY CAREER GOALS."

Capital & Private Equity

(STEM-Designated MBA)

Bank of America

Investment Banking Associate

MBA CLASS OF 2024

\$26,470
MEAN SIGN-ON BONUS

\$129,093

MEAN STARTING ANNUAL BASE SALARY

GRADUATE HIRES BY INDUSTRY

HIGH BASE SALARIES & TOP HIRING COMPANIES

Consulting - 14.1%

\$192,000

Analysis Group Cognizant Gartner Hewlett Packard Enterprise McKinsey & Company **Consumer Packaged Goods – 5.9%**

\$128,000

Bimbo Bakeries Keurig Dr. Pepper Mattel PepsiCo

Financial Services – 17.6%

\$175,000

Bank of America Citigroup M&T Bank UBS The Vanguard Group Visa Healthcare - 15.3%

(including products and services)

\$139,000

AstraZeneca Bristol-Meyers Squibb CVS Health DaVita Eli Lilly and Company Pfizer

Manufacturing - 8.2%

\$160,000

Avient Corporation Garlock Honeywell International **Other - 13%**

Technology - 25.9%

\$168,500

Amazon AT&T Juniper Networks Microsoft Verizon

GRADUATE HIRES BY FUNCTION

HIGH BASE SALARIES & TOP HIRING COMPANIES

Consulting - 18.8%

\$192,000

Amazon DaVita IBM McKinsey & Company Finance/Accounting - 23.5%

\$175,000

Blue Owl Capital ServiceNow Target Western Digital Marketing/Sales - 27.1%

\$168,500

Butler/Till Condé Nast CooperVision Other - 12.9%

General Management – 9.4%

\$145,000

Activision Blizzard Calspan Discover Financial Services **Operations/Logistics – 8.2%**

\$142,800

Amazon AstraZeneca Keurig Dr. Pepper PepsiCo





GRADUATE HIRES BY REGION

(ROUNDED)

17.6%

12.9%

MIDWEST

High Base Salary: \$160,000

Sample hiring companies:

Discover Financial Services Eli Lilly and Company Target

NORTHEAST

High Base Salary: \$192,000

Sample hiring companies:

Biogen

Citigroup

CVS Health

Gartner

McKinsey & Company

M&T Bank

WEST

High Base Salary: \$168,500

Sample hiring companies:

Lumentum Operations

Microsoft

ServiceNow

Techne Infiniti Ventures

10.6%

SOUTHWEST

High Base Salary:

\$150,000

Sample hiring companies:

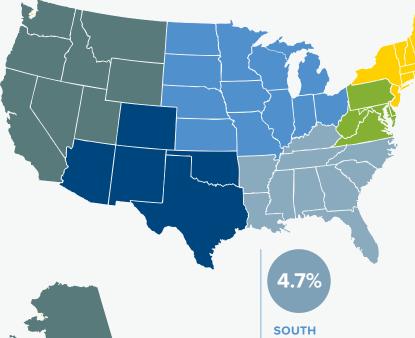
Applix

AT&T

Keurig Dr. Pepper

PepsiCo

Visa



High Base Salary: \$145.000

Sample hiring companies:

Amazon

9.4%

AstraZeneca

Bimbo Bakeries

MID-ATLANTIC

IBM

Vanguard

High Base Salary:

\$160,00

Sample hiring companies:

Bank of America

Honeywell International

NextEra Energy

Resources

31.8%

GRADUATE-FACILITATED EMPLOYMENT

Examples include: Personal contacts, conversion of internship, internship obtained through graduate-initiated sources, and online job postings, among others.

68.2%

SCHOOL-FACILITATED EMPLOYMENT

Examples include: School-facilitated internships, activities supported by the Benet Center (job fairs, events, etc.), job postings, and school network/resources, among others.



Specialization: Brand Management

Internship:

Wells Fargo Summer Intern

"MARKETING MANAGEMENT WAS ONE OF MY FAVORITE COURSES, as it helped me gain a sense of direction on what I truly was interested in. The topics went beyond advertising and encouraged us to consider the element of strategy."

MBA CLASS OF 2025

CLASS PROFILE

35%

OF US STUDENTS are African American, Black, Hispanic American, Native American, or multiracial

2.1-8.3

MIDDLE 80%

EXPERIENCE RANGE (In Years)

29
COUNTRIES
OF ORIGIN

49%

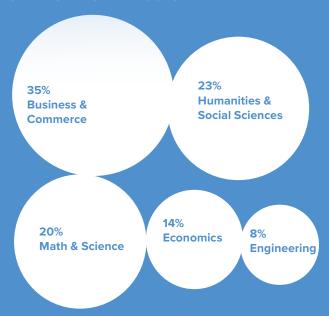
WOMEN

24-31

MIDDLE 80% AGE RANGE (In Years)

47%
INTERNATIONAL STUDENTS

UNDERGRADUATE MAJORS



INTERNSHIP OUTCOMES

93%

OF SEEKING STUDENTS ACCEPTED INTERNSHIPS OR PROJECT WORK

TOP INTERNSHIP EMPLOYERS BY INDUSTRY

CONSULTING

Cognizant
Gartner
Infosys Consulting

TECHNOLOGY

Apple Autodesk Google Yahoo

FINANCE/ACCOUNTING

JPMorgan Chase & Co. Wells Fargo Santander Bank

TOP INTERNSHIP EMPLOYERS BY FUNCTION

FINANCE/ACCOUNTING

Ecolab Google Merck & Co. UBS Wells Fargo

MARKETING/SALES

Church & Dwight Co. FedEx Kenvue Procter & Gamble

CONSULTING

Amgen BASF Cognizant Gartner



EUJIN KIM '25

Specializations: Product Management; Brand Management

(STEM-Designated MBA)

Internship:

Apple Editorial Video Subscriptions Intern

"One of Simon's greatest strengths is its alumni network and the unwavering determination of alums to pay forward the support they once received. The Benet Center played a crucial role in facilitating these connections by providing me with opportunities to engage with alumni."

RICH CICERON '24

Specializations: Consulting – Strategy; Consulting – Pricing

(STEM-Designated MBA)

PepsiCo

Associate Procurement Manager



"My advice to incoming and prospective students is to dare to be bold and wear your heart on your sleeve. My experience taught me that there is no dream that's not attainable without the right amount of effort behind it."

SIMON MBA CLASS OF 2025 INTERNSHIP AND CLASS OF 2024 FULL-TIME HIRING COMPANIES

1863 Ventures Actel Advisory Group Activision Blizzard, Inc. Adaptec Solutions Alef Aero

Amazon.com, Inc.

Ameriprise Financial, Inc.

Amgen Inc.

Analysis Group, Inc.

Apple Inc.

Applied Energy Service (The

AES Corporation)

Applix AstraZeneca AT&T Inc.

Auberge Resorts Collection

AugCap LLC Autodesk Inc.

Avendus Capital Private Limited Aventine Property Group

Avient Corporation

Axxess

Bank of America Corporation

BASF

BDO USA LLP

Bimbo Bakeries USA

Biogen

Blue Owl Capital Inc.

Bradley Mechanical Corporation Bristol-Myers Squibb Company

Butler/Till Calspan

Canandaigua National Bank

& Trust Carve Partners Cencora Chewy, Inc.

Church & Dwight Co., Inc.

Cisco Systems, Inc. Citigroup Inc. Clocky Cognizant Conde Nast

Cook & Bynum Capital Management LLC CooperVision (The Cooper

Companies)
Cornerstone Advisors

Cortex Innovation District

Credit Suisse Cummins Inc. CVS Health Cytokinetics DaVita Inc.

Delta Air Lines, Inc.
Department of Defense
Devicethread Inc.

Diptyque

Discover Financial Services

(Discover Bank)

East House Ecolab

Eli Lilly and Company Enterprise Solutions

International
Ernst & Young LLP
EY Parthenon
FedEx Corporation
FenixCommerce

Fidelity Investments (FMR LLC)

Fisher-Price, Inc. Fort Partners Garlock Gartner, Inc. Genentech, Inc.

Genesee & Wyoming Railroad

Services, Inc. Gilead Sciences, Inc.

Google LLC

Greaves Corporation
The Greenlining Institute

Guidehouse Hach

The Hershey Company Hewlett Packard Enterprise Development LP (HPE) Honeywell International Inc.

HSBC Group

Huatulco Luxury Properties

IBM

Inflammatix, Inc.
Informatica
Infosys Consulting
Infosys Limited
Ingenio, LLC

Intermountain Healthcare International Finance

Corporation - IFC Intuit Inc.

iuvo BioScience

Innosight

Jefferies Financial Group Inc.

Johnson & Johnson JPMorgan Chase & Co. Juniper Networks, Inc.

Kenvue

Keurig Dr Pepper Inc. Lean Life Manufacturing Liberty Mutual Insurance Lumentum Operations LLC M&T Bank Corporation

Magna International Inc. ManuMedi Soft Marl Accelerator, LLC Mars, Incorporated

Mattel

McKinsey & Company Merck & Co., Inc. Microsoft Corporation

Momentive Monetizewise Movegistics

Muzom Transportation Inc National Institutes of Health

NEPC, LLC

NextEra Energy Resources, LLC

Nike, Inc.

Northpoint Business Advisors

Nutanix

Nuveen, LLC OneTrust, LLC Penumbra, Inc. PepsiCo

Perceive Now, Inc.

Pfizer Inc.

Procter & Gamble Prologis, Inc. PT Pegadaian

Purplepatch Services LLC

Rabobank

RE Investment Group
Republic Services
Santander Bank
Santander Corporate &
Investment Bank
ServiceNow Inc.
Snowflake Inc.

Sparkze

State Street Corporation Sunday Drive/Three Sages

Swap Capital Taiho Oncology, Inc. Target Corporation Techne Infiniti Ventures

Titan

Total Health Dental Care

UBS

UChicago Medicine

UNC Health

University Hospitals The Vanguard Group, Inc.

Verizon

Vertex Pharmaceuticals

Incorporated

Visa

Volvo Group Walmart, Inc. WAN-AI Wells Fargo

Western Digital Corporation

Whelen Engineering Whirlpool Corporation The World Bank Group

Yahoo! ZS Associates



On the cover:

"My time at Simon gave me the confidence to make a successful career switch from a healthcare provider to a healthcare consultant. Over the course of two years, I took on leadership roles in clubs, traveled to South Africa with Simon, served as a Benet Career Peer, and gained countless invaluable life experiences."

Missy DiGiacomandrea '24 Specializations:

Consulting – Strategy; Consulting – Technology

Cognizant
Senior Consultant
(STEM-Designated MBA)

