25% OF US STUDENTS ARE AFRICAN AMERICAN, HISPANIC AMERICAN, OR NATIVE AMERICAN

18 COUNTRIES OF ORIGIN

MBA CLASS OF 2019 PROFILE

GMAT: 610–710 (MIDDLE 80%)

GPA: 2.9–3.8 (MIDDLE 80%)

UNDERGRADUATE MAJORS

31% BUSINESS & COMMERCE
26% ENGINEERING
16% SOCIAL SCIENCES
16% MATH & SCIENCE
11% ECONOMICS

AVERAGE YEARS OF WORK EXPERIENCE (MIDDLE 80%) 2-9

AVERAGE AGE (MIDDLE 80%) 25-32

MBA CLASS OF 2019 EMPLOYMENT OUTCOMES

AVERAGE BASE SALARY PLUS SIGN-ON BONUS* $142,166

91% ACCEPTED EMPLOYMENT

3 MONTHS POST GRADUATION

GRADUATE HIRES BY FUNCTION

LOW AVERAGE HIGH
36.0% CONSULTING $90,000 $122,600 $160,000
24.4% FINANCE/ACCOUNTING $80,000 $114,600 $150,000
22.1% MARKETING/SALES $93,000 $117,200 $150,000
9.3% GENERAL MANAGEMENT $95,000 $112,100 $130,000
8.2% OTHER $70,000 $105,800 $125,000

TOP HIRING COMPANIES

AMAZON.COM, INC.
BANK OF AMERICA
CITIGROUP INC.
DELLOITE
FACEBOOK
FEDEX
GARTNER, INC.
GOOGLE
MCKINSEY & COMPANY
MORGAN STANLEY
PWC
TESLA

PROUD PARTNERS

OF THE BENET CAREER MANAGEMENT CENTER

Simon Rochester EDU Programs/FULL-TIME MBA CAREER OUTCOMES

THE MELIORA COLLECTIVE

The Collective is the University’s newest online community for professional growth and exploration. Students can identify mentors, share insights and gain information related to academic and career interests, and network with alumni and other members of the University community. Built by students, for students, The Collective allows you to tap into the power of the University of Rochester network and forge your own path.

Handshake is your career connection resource, allowing you to: find internship and employment opportunities, discover when employers are on campus, connect with alumni and employers, and attend events and programs in your field of interest.

WELCOME

In the fall of 2018, the Simon Career Management Center became the Jay S. and Jeanne Benet Career Management Center. Through the generosity of University of Rochester Trustee and former Travelers Chief Financial Officer Jay Benet and his wife, Jeanne, a newly renovated space in Schlegel Hall has become the hub of student and employer activities. It is a vibrant space where career peers engage with students, career professionals lead Career Action Team meetings, and corporate partners and alumni interview future business leaders.

Each and every day, the Benet Center team stewards the Benet family leadership gift in many ways. This year, the center executed a corporate engagement plan which realized a 10% increase in the number of employment postings for our graduate students. This positive gain was supported by Simon Business School alumni who actively investigated career options for our students and offered special programs like the DC Opening Doors, through which alumni connect job seeking students to opportunities in the Washington, DC, area. In addition, the Benet Center Career Treks, which are discipline-specific and metro-based programs, offer graduate students the opportunity to meet directly with recruiters.

The Benet Center partnership with graduate students and employers is strong. The strength of these relationships saw 91% of the Class of 2019 students and employers is strong. The strength of these relationships saw 91% of the Class of 2019 successfully employed within 90 days of graduation. And, the average base salary plus sign-on bonus* increased by 7% to $142,166.

We invite you to read more about the success profiles of the Benet Career Management Center offered in this comprehensive annual report.

Respectfully,
Angela B. Petrucco
Assistant Dean for Career Management and Corporate Engagement
Simon Business School, University of Rochester

The Benet Career Management Center works with more than 200 full-time MBA students per year who are seeking an internship or full-time employment. The Benet CMC also engages with employers seeking high-quality candidates in key hiring segments such as consulting, technology, marketing, operations, finance, and other target areas.

*Based on U.S. News & World Report calculations (rounded).
MEAN STARTING ANNUAL BASE SALARY
$117,400

MEAN SIGNING BONUS
$26,700

SCHOOL-FACILITATED EMPLOYMENT
80%

- 26% Activities supported by the Benet CMC (job fairs, events, etc.)
- 22% School-facilitated internships
- 14% School/peer network/resources (referrals from faculty, alumni, etc.)
- 9% Job postings (Simon Works, résumé books, résumé referrals)
- 9% Scheduled interviews on and off campus

No. 3 for ROI
IN THE US, BASED ON PERCENTAGE INCREASE ON PRE-MBA SALARY (THE ECONOMIST, 2019)

GRADUATE HIRES BY INDUSTRY

- 27.9% CONSULTING
- 26.7% FINANCIAL SERVICES
- 19.8% TECHNOLOGY
- 11.6% OTHER
- 7.0% HEALTHCARE
- 7.0% CONSUMER PACKAGED GOODS

GRADUATE HIRES BY REGION

UNITED STATES
93%
56% Northeast & Mid-Atlantic
19% West
10% Midwest
15% South

INTERNATIONAL
7%
5% Latin America
1% Asia
1% Africa

“SEEING THAT YOUR DEGREE IS STEM, EMPLOYERS WILL HOPEFULLY HAVE A DIFFERENT UNDERSTANDING OF WHAT THAT MEANS—that you’re able to perform at that technical level, AS WELL AS HAVE THE TRADITIONAL MBA SKILL SET THAT IS SO VALUABLE.”

JASMINE MITCHELL ’19
Marketing Strategy (STEM-Designated MBA)

L’Oréal
Chief of Staff, Armani Beauty

MIKE ALCAZAREN ’19
Finance, Entrepreneurship (STEM-Designated MBA)

Amazon.com, Inc.
Senior Product Manager
“MY TIME AT SIMON HAS OPENED MY EYES TO NEW WAYS OF ANALYZING INFORMATION. I approach problems in a different way now AND HAVE ALSO ACQUIRED NEW TECHNIQUES AND TOOLS FOR ANALYZING DATA.”

PATRICK COULTER ’19
Corporate Accounting, Finance
(STEM-Designated MBA)
State Street Corporation
Assistant Vice President
(Finance Leadership Development Program)

“I knew Simon would provide me with the quantitative and data analytics skill sets to frame, analyze, and communicate insights and solve complex business problems efficiently.”

KRISTALYN JONES ’19
General Management
Cognizant
Senior Consultant
MBA CLASS OF 2020 PROFILE

- 31% of US students are African American, Hispanic American, or Native American
- Countries of Origin: 17
- Women in Class of 2020: 35%

GMAT: 600–710 (Middle 80%)
GPA: 3.1–3.9 (Middle 80%)

Undergraduate Majors

- 38% Business & Commerce
- 15% Engineering
- 24% Humanities & Social Sciences
- 14% Economics
- 9% Math & Science

MBA CLASS OF 2020 INTERNET HP OUTCOMES

Internships by Function

- 4.2% Other
- 38.9% Finance & Accounting
- 9.5% Consulting
- 47.4% Marketing/Sales

Internships by Industry

- 4.2% Consulting
- 21.1% Technology
- 10.5% Other
- 3.2% Transportation & Logistics
- 24.2% Financial Services
- 15.8% Consumer Packaged Goods
- 10.5% Manufacturing

“ My favorite STEM class was Managing Digital Products and Platforms. I THINK IT PREPARED ME WELL FOR MY SUMMER INTERNSHIP AT BANK OF AMERICA, WHERE I WORKED ON A DIGITAL BANKING PROJECT AND FOCUSED ON PRODUCT STRATEGY.”

Candace Pugh ’20
Finance, Technology Consulting (STEM-Designated MBA)
Internship: Bank of America Corporation, Summer Associate

17 COUNTRIES OF ORIGIN
35% WOMEN IN CLASS OF 2020
10.5% UNDERGRADUATE MAJORS
HUMANITIES & SOCIAL SCIENCES
FERNANDA VEIGA ‘19
Competitive and Organizational Strategy (STEM-Designated MBA)

TEAMWORK GOES WAY BEYOND THE CLASSROOM. MY CLASSMATES WERE ALWAYS THERE FOR ONE ANOTHER, FROM HELPING PREP FOR AN INTERVIEW TO CELEBRATING EACH OTHER’S ACHIEVEMENTS.”

TESLA
HR Business Partner

3M
Abbott
AbbVie Inc.
Accenture
Adobe
Aegon
Air Products and Chemicals, Inc.
AKQA Inc.
Amazon.com, Inc.
American Express Company
AmeriHome Mortgage Company, LLC
Analysis Group
Aon Ltd.
Applied Materials, Inc.
AstraZeneca
AT&T
Autodesk Inc.
Banco General
Bank of America Corporation
Bank for International Settlements
Bankers Healthcare Group
Barclays
Baxter
BioMarin
Bridge Investment Group
CACI International Inc.
Cadus Inc.
CSC Brand L.P.
(Campbell Soup)
Cancer Treatment Centers of America
Capital Group
Capital One
Cargill, Incorporated
Charles Rivers Analytics Inc.
Cigna
CIMB
Citigroup Inc.
The Coca-Cola Company
Cognizant
Conagra Brands, Inc.
CONSOL Energy Inc.
Constellation Brands, Inc.
Corporacion CH4
Credit Suisse
CVS Health
Daggerwing Group, Inc.
Danaher
Deere & Company
Dell
Deloitte
Deloitte Monitor
Discover Bank
Dow
E.&J. Gallo Winery
Edward Jones
Electro Limpieza
Empire Valuation Consultants
F
F. Hoffmann-La Roche Ltd
Facebook
Federal Reserve
FedEx
First National Bank
Fisher Price/Mattel
Ford Motor Company
Forrester Research, Inc.
Gartner, Inc.
General Electric Company
General Mills Inc.
Google
Grupo Mexico
Guggenheim Partners, LLC
Halliburton Financial Group
Harris Williams & Co.
Hasbro
Healthbox
The Hertz Corporation
HomeAway
Houlihan Lokey
Hewlett Packard Enterprise
Humana
IBM
Infosys Limited
InMobi
Intel Corporation
InterBank
Iron Mountain Incorporated
Johnson & Johnson
Jianghai Securities Co. Ltd.
JP Morgan
Juniper Networks, Inc.
Keller International
Kimberly-Clark
LBC Energy
Lockheed Martin Corporation
L’Oréal
LYVC
M&T Bank
Macquarie Group Limited
McKinsey & Company
Medtronic
Merck & Co., Inc.
Microsoft
Morgan Stanley
Newell Brands
Nissan
Novartis
NRG Energy, Inc.
Oracle
Paramount Pictures
Parker Hannifin Corp
PayPal
Pension Professionals
PepsiCo
Pine Brook
Procter & Gamble
PwC
RBC Capital Markets
Reeds Jewelers
Regeneron
Repeat Solutions
Revenue Management Labs
Robert W. Baird & Co. Incorporated
Rochester Regional Health
Salesforce.com, Inc.
The Sashi Group
SeatGeek
Simon-Kucher & Partners
Sialom Consulting
SS&C Technologies, Inc.
Standard Bank
Staples, Inc.
Starbucks Coffee Company
State Street Corporation
SunTrust Banks, Inc.
Teche Infiniti Ventures
TeleSign
TerViva
Tesla
The Hershey Company
Thermo Fisher Scientific
U.S. Bank
United Nations
US Agriculture LLC
USAA
Varian Medical Systems, Inc.
Vendavo
Verizon
Walmart
Wells Enterprises
Wells Fargo
Western Digital Corporation
Westrock Company
Whirlpool
William Blair & Company, L.L.C.
WineDirect
Zappos LLC

“This favorite thing about Simon is the people. TEAMWORK GOES WAY BEYOND THE CLASSROOM. MY CLASSMATES WERE ALWAYS THERE FOR ONE ANOTHER, FROM HELPING PREP FOR AN INTERVIEW TO CELEBRATING EACH OTHER’S ACHIEVEMENTS.”